

a perfect fit

WHAT DO YOU GET WHEN TWO STORAGE
INDUSTRY LEADERS GET TOGETHER TO
SOLVE YOUR TOUGHEST STORAGE PROBLEMS,
COMBINING BEST-OF-CLASS NETWORK STORAGE
AND STORAGE MANAGEMENT SOLUTIONS?

A W I N N I N G C O M B I N A T I O N

- Reduced cost of managing storage
- "24 by forever" access to critical data
- Open, scalable storage solutions that adapt to rapid change
- Proven solutions for backup and restore
- All of the above



STORAGETEK



VERITAS



StorageTek Hardware

With more than thirty years of experience in data management, StorageTek is the preeminent provider of network storage. The company's disk, tape, networked, and virtual storage solutions deliver lifespan data management across heterogeneous platforms, helping customers collect, move, store, share, and protect all types of digital content. Today, StorageTek products and services store, transport, and secure more than 100 Petabytes of information worldwide.

VERITAS Software

VERITAS Software is the leading provider of application storage management software, with software solutions enabling Business Without Interruption™ for business-critical application information. The company's file system and volume management products are widely distributed on most open systems sold today.

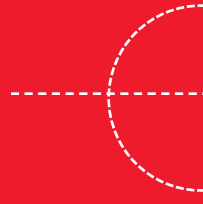
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StorageTek™ and VERITAS® Software work together to make the storage that drives today's business fast, highly available, and easy to manage. These two companies are jointly building solutions for the next generation of networked storage.

Save Your Most Valuable Asset: Your Data

Engage the power of two industry giants, StorageTek and VERITAS Software, to ensure continuous availability of your mission-critical data.



Find out how this partnership has delivered flexible storage management solutions to such industries as finance, government, manufacturing, insurance, telecommunications, and government, to name a few.



STORAGETEK AND VERITAS DELIVER ONE-STOP SHOPPING FOR NETWORKED STORAGE MANAGEMENT

Keep it Running with Single Vendor Support

StorageTek and VERITAS Software cooperate in the field as well as the development lab to deliver single vendor accountability for assessing, designing, delivering, and supporting your enterprise data storage needs. Customers have the full support of both companies through the solution life cycle, and

can choose to work with StorageTek as a provider for the integrated solution, including the VERITAS software products. Customers can also develop separate relationships with each company if they so desire, depending upon their corporate needs.

Our worldwide, world-class support services deliver 24x7 response time (inclusive of third-party hardware) to address all levels of business needs. Support agreements are customized and tailored to meet the unique budgetary and support requirements of our customers.

LANFREE™ Backup

The first jointly certified solution is StorageTek LANfree™ Backup with VERITAS NetBackup™, part of the StorageTek SANaps™ Suite. LANfree Backup with VERITAS NetBackup integrates the enterprise-class backup and recovery capabilities of VERITAS NetBackup with advanced network and storage products from StorageTek, that move backup traffic over a dedicated SAN. The product includes software, storage and networking hardware, consulting, and maintenance services to provide a comprehensive solution for sharing backup storage resources.

Consulting Services

For a fast, low-risk implementation, take advantage of the industry-leading storage architecture consulting experience of StorageTek Professional Services. Our consultants have an average industry tenure of 10-15 years, will assess your business-related data protection and usage requirements in order to maximize data protection, and help you leverage your most valuable asset: data. They will design an exact solution that not only meets your unique storage management needs for performance, functionality, Total Cost of Ownership, and more, but also scales as your business evolves. In addition, our worldwide services organization will assist in the ongoing scaling and optimization of your data management solution.

CERTIFICATE

Yes, I would like to take advantage of your offer for 2 free days SAN Assessment Services. I would like to understand how Storage Area Networks can save my business time, money, and resources.

Fill out your name, address, and phone number and give this coupon to your StorageTek Account Executive.

COMPANY: _____

YOUR NAME: _____

ADDRESS: _____

PHONE: _____

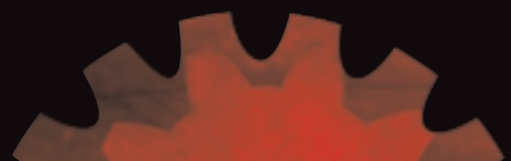
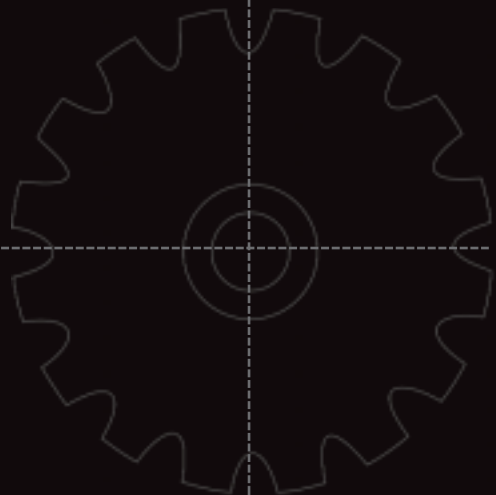
THIS CERTIFICATE ENTITLES YOU TO
ONE **FREE** 2-DAY SAN ASSESSMENT

Upon engaging StorageTek Professional Services to conduct a SAN Assessment, under this offer, we will deliver:

- A business value assessment of implementing a SAN storage architecture
- High-level SAN architecture schematic
- Cost estimate to implement the SAN architecture inclusive of all solution components (hardware, software, and services)

CERTIFICATE

Certificate



Mailing
Info

a perfect fit



STORAGETEK

www.stortek.com

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A W I N N I N G C O M B I N A T I O N


VERITAS

www.veritas.com



**STORAGE TECHNOLOGY
CORPORATION**

World Headquarters

One StorageTek Drive
Louisville, Colorado 80028
T 1-800-786-7835
F 719-536-4053

International Offices

Australia
T 61-2-9433-1700

Austria
T 0800-20-16-31

Belgium
T 0800-75-327

Brazil
T 55-11-3044-4599

Canada
T 905-602-5586

China
T 86-10-6849-2393

Denmark
T 8088-0744

Finland
T 08001-13361

France
T 0800-82-83-57

Germany
T 0800-181-6238

Italy
T 800-790-852

Japan
T 03-3746-9711

Korea
T 82-2-2191-1100

Malaysia
T 603-714-1125

Mexico
T 52-5-258-8000

The Netherlands
T 0800-022-8496

Norway
T 800-11-220

Singapore
T 65-774-9248

Spain
T 900-99-33-66

Sweden
T 020-798711

Switzerland
T 0800-83-87-65

United Kingdom
T 0800-731-8852

VERITAS Software

Corporate Headquarters

1600 Plymouth Street
Mountain View, CA 94043

**North American Sales
Headquarters**

400 International Parkway
Heathrow, FL 32746
T 800-327-2232
or 407-531-7501
F 407-531-7730

Global Locations

United Kingdom
T 0800-614-961 or
44-(0)870-2431000
F 44-(0)870-2431001

France
T 33-1-41-91-96-37
F33-1-41-91-96-38

Germany
T 49-(0)69-9509-6188
F 49-(0)69-9509-6264

South Africa
T 27-11-448-2080
F 27-11-448-1980

Australia
T 61-(0)2-9955-4088
F 61-(0)2-9955-7682

Hong Kong
T 852-2507-2233
F 852-2598-7788

Japan
T 81-3-5532-8217
F 81-3-5532-0887

Malaysia
T 603-715-9297
F 603-715-9291

Singapore
T 65-488-7596
F 65-488-7525

China
T 011-8610-62638358
F 011-8610-62638359

Electronic communication

E-Mail: sales@veritas.com
World Wide Web:
www.veritas.com

NEED MORE INFORMATION?

www.stortek.com
1-800-786-7835
www.veritas.com
1-800-327-2232

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